

# YOUR GUIDE TO

# Selling

**JUST BETWEEN  
FRIENDS**

WITH JBF ISSAQUAH

## Let's do this together!

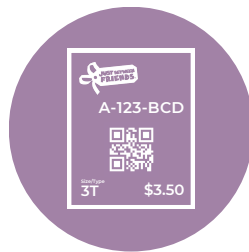
If you're a first-time seller, or a returning consignor needing a refresh, you'll find everything you need to know—right here in this guide—to help you turn your outgrown kids items into CASH.



**Gather**



**Sort**



**Create Tags**



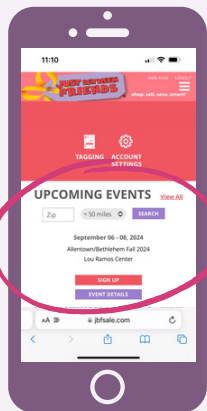
**Price & Prep**



**Drop Off**

[!\[\]\(3342c215b2a8b663596a81468d5dc314\_img.jpg\) Watch This Quick Overview](#)

[www.youtube.com/watch?v=SQSyAQxSRwg&list=PLQ62FVlUyXV5sMIQmnQV7ANPFW6CwCg-t](https://www.youtube.com/watch?v=SQSyAQxSRwg&list=PLQ62FVlUyXV5sMIQmnQV7ANPFW6CwCg-t)



## But, First Things First: REGISTER!

Save your spot by registering on [jbfsale.com](https://jbfsale.com) as a Consignor at the Just Between Friends Issaquah Event.

[!\[\]\(bff896c19919791b89ab521f039b410a\_img.jpg\) Registration Walkthrough](#)

[www.youtu.be/D0KHJit6KDA?si=045104USgNbU6GkT](https://www.youtu.be/D0KHJit6KDA?si=045104USgNbU6GkT)

## Second, Purchase your Consignor Ticket

Once you're registered on [jbfsale.com](https://jbfsale.com), visit the link below to purchase your consignor ticket. Consignor tickets are required to participate as a seller with the JBF Issaquah Event.

[\*\*Click Here\*\*](#)

Click "Consignor Tickets" from our How to Sell page.  
[seattleeast.jbfsale.com/sell](https://seattleeast.jbfsale.com/sell)



## STEP #1

# Gather



### MY CHECKLIST

Check off this list as you gather your items!

- ☐ Large Toys
- ☐ Outdoor Toys
- ☐ Bedrooms
- ☐ Closets
- ☐ Playroom
- ☐ Shoes
- ☐ Kitchen
- ☐ Bathrooms
- ☐ Garage
- ☐ Basement
- ☐ Attic

### Kids Grow Fast!

Children typically cycle through a wardrobe every 6 months. So, if you're feeling like you have lots of outgrown clothes in your home, you're not alone! Look around for other kid items you can sell, too.

Check all over your home!



Be sure to check the garage!



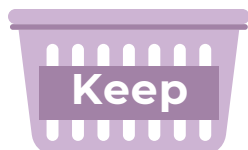


## STEP #2

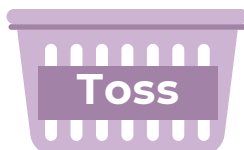
# Sort



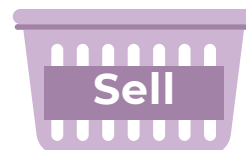
Sort your gathered items into three categories:



**Keep** the items that you just aren't ready to part with yet.



**Toss** the items that are too well-loved (stains, missing pieces, not working).



**Sell** and CASH IN on the rest that meets our JBF standards listed below!

## The 4 C's

### HOW TO KNOW WHAT TO SELL



#### Clean

The newer it looks, the better it sells. Check carefully for stains, holes, pet hair, and odor in clothing. Clean all items thoroughly.



#### Current

Shoppers love trendy styles that are in fashion. Make sure items are in the right season. Sell warm weather clothing and shoes at our Spring Event. Sell cold weather items at our Fall Event.



#### Complete

Be sure all parts & pieces are present before you tag items. Shoppers want to open their items when they get home and find everything in working order. Toys, games and puzzles must be sold as complete sets without missing pieces. Clothing items must be functional (buttons and zippers work).



#### Compliant

Important Safety guidelines apply when selling strollers, baby equipment and toys. Check [safety.jbfsale.com](https://safety.jbfsale.com) for details.

**We do not accept:** Cribs, Car Seats, Furniture, Breast Pumps, Bedding, Room Decor, or Stuffed Animals



# STEP #3

## Create Tags



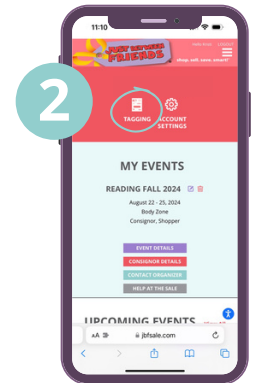
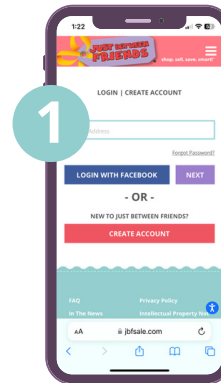
### Creating Tags

Now that you've inspected your items, it's time to log in to your JBF Profile and enter your tag data.

**STEP 1:** Go to [jbfsale.com](http://jbfsale.com) & click on "Login" or create a JBF profile

**STEP 2:** Click on the Tagging icon

**STEP 3:** Enter & Print Tags



3

Category	Size/Type	Description	Price	Reduce	Donate	Quantity
<input type="text"/>	<input type="text"/>	<input type="text"/>	<input type="text"/>	<input checked="" type="checkbox"/>	<input checked="" type="checkbox"/>	<input type="text" value="1"/>

Choose the **category** that best fits or leave it blank if there doesn't seem to be a good match.

Enter a **Description** that includes brand name, number of pieces, color or pattern, etc.

You choose the **Price**.

A check mark here will allow your item to **Reduce** to 25% off and 50% off during our discount days.

A check mark here will allow your item to **Donate** to our local charity if unsold.

Use **Quantity** if you have more than one of the EXACT SAME item. This will print one tag with a unique QR code for EACH item.

### Printing Your Tags



Print your tags on 8.5"x11" white cardstock in portrait mode.

#### No Printer? No Problem!

When you finish creating your tags use the "Print PDF" option and upload the PDF file to an office supply store. It will save you ink and time. You can even ask them to cut your tags!





## STEP #4

# Price & Prep



### Price and Prep Your Items

Now that you've created your JBF price tags, it's time to attach your tags and prepare each item for the upcoming sale.

### Safety Matters

Throughout this guide, you'll see **safety alerts** to help you know when to check your items for recalls or JBF Safety Standards. JBF is dedicated to keeping families safe and we count on **YOU** to ensure the safety of all items you are selling.

Use our dedicated product safety website anytime to learn more!



### JBF Safety Matters Website

[safety.jbfsale.com](https://safety.jbfsale.com)



### Shopper-Focused Pricing

**When You Price, Ask Yourself:**

"What price would make me buy this item without hesitation... and **brag about my bargain** to my friends?"

We'll share pro-tips for pricing along the way, but in general, 50-90% off retail prices will help your items sell well!



### PRO TIP! A Proven Way to Sell Even MORE!

Choose **REDUCE** when creating tags to allow your items to sell at 25% or 50% off during discount sale day. These items have a **30% GREATER chance of selling!**



## STEP #4

# Price & Prep



### Grab Your Supplies:

- |  |                                       |
|--|---------------------------------------|
| Computer, tablet or mobile device  | Quart, gallon & XL clear storage bags |
| White card stock (60lb+)   | Clear packing tape                    |
| 1.5 - 2.0 inch safety pins   | Painters/masking tape                 |
| Plastic or wire hangers<br>(Use child for 4T & under; adult size for 5+) | Scissors                              |
|  | Ribbon, string or zip-ties            |

### Optional Supplies:

- Tagging gun & barbs (Watch training videos)
- Paper Cutter
- Printer
- Cleaning Supplies  
Magic Eraser, stain remover, etc.

### More About the Supplies You Need

[youtu.be/n73d8sBNRuU?si=63XdyVWYvAMfU15U](https://youtu.be/n73d8sBNRuU?si=63XdyVWYvAMfU15U)

On the next pages, we'll show you how to **Price & Prep each Category** of item you can sell at the JBF sale in your local area!

- ♥ **Books, Games, Puzzles, Arts & Crafts**
- ♥ **Clothing** (Children's through Juniors, Maternity, Costume/Dress-Up)
- ♥ **Infant Items** (Bath, Diaper, Feeding, Other)
- ♥ **Large Items** (Baby Equipment, Large Toys, Strollers)
- ♥ **Shoes**
- ♥ **Toys**
- ♥ **Odds & Ends** (Accessories, Sporting Goods, Misc)

## Prep Essentials

Key guidelines to help you prepare each item for the sale.

- 1 All pieces are secured together** (pieces won't separate or fall out of bags)
- 2 Tag is attached securely so it won't fall off**

**Let's GO!**



# Price & Prep:

## BOOKS, GAMES, PUZZLES, ARTS & CRAFTS



JBF Shoppers love a good deal on books, games, puzzles & more!

### Prep

**Essential #1 - All pieces secured together**

**Essential #2 - Tag stays attached**

Be sure that games and puzzles have all their pieces included and are in their original packaging.



Bundle books by tying them together with a ribbon or string.



Use painter's tape that can be removed without damaging the item to keep boxes closed. Adhere the tag to the outside.



For wooden puzzles, use clear cling wrap or a plastic clear bag secured with packing tape.



Bundle similar arts & crafts items together in clear self-sealing bags and secure with clear packing tape.

### Tagging Tip

Attach JBF tags using blue painter's tape that can be removed without damaging the item. (Do not use packing tape, as it will often destroy book covers and original boxes.)

**Watch for More Tips**

[youtu.be/ZYhye-GsPas?si=p4HFr1vEORPOootA](https://youtu.be/ZYhye-GsPas?si=p4HFr1vEORPOootA)

**You CAN sell these items in great condition:**

- ✓ Soft infant books, board books & picture books
- ✓ Chapter books & homeschool materials
- ✓ Pregnancy & child-rearing books
- ✓ Kid games & puzzles
- ✓ Kid-friendly video games & gaming systems
- ✓ Arts & craft supplies

**Sorry, we CAN'T sell:**

- ✗ Outdated books, books for grown-ups, cookbooks, self help books or baby name books
- ✗ R-rated or adult content DVDs or Blu-Ray
- ✗ VHS tapes, CDs, or cassettes
- ✗ Video Games rated M, or older than 5 years
- ✗ Mixed bags of arts & crafts items
- ✗ Used one-time use items

### Price to Sell!

**\$ At least 75% off retail**

Shoppers - just like you - are looking for **REALLY** great deals on these items and we recommend at least 75% off retail pricing and 90% off retail is even better!

Don't forget to mark these items to **REDUCE** on half price day!



# Price & Prep:

## CLOTHING

(Children's through Juniors, Maternity, Costume/Dress-Up)



When it comes to selling your kids' outgrown clothing, JBF is the **BEST** option to maximize your earnings!

### Prep

Essential #1 - All pieces secured together

Essential #2 - Tag stays attached



Be sure the hanger hook opens to the left, like a question mark.

**Watch for Tips on Tagging Clothing**

[youtube.com/watch?v=c3ZfLtgclYl&list=PLQ62FVIUyXV5sMIQmnQV7ANPFW6CwCg-t&index=7](https://youtube.com/watch?v=c3ZfLtgclYl&list=PLQ62FVIUyXV5sMIQmnQV7ANPFW6CwCg-t&index=7)



Place all clothing on hanger. Hanger hook opens to the left. Hanger fits the clothes so they won't fall off during the sale (shake test and pin to hanger if needed).



Bundle more than one piece of clothing on a single hanger or bundle multiple hangers together.



Attach bottoms with safety pins or zip ties to the top of a regular hanger or use a pants hanger.

**You CAN sell sizes infant to teen:**

- ✓ At our **SPRING** event, sell clothing kids will wear regularly between March-September
- ✓ At our **FALL** event, sell clothing kids will wear regularly between October-February

**Sorry, we CAN'T sell clothing that is:**

- ✗ Adult sizes or brands
- ✗ Out of season
- ✗ Out of popular style or manufactured more than 5 years ago
- ✗ Stained, damaged, strong scent or pet hair



### Safety Matters: Drawstrings

**Learn about Drawstrings Safety:**

- Upper Outerwear **WAIST** Drawstrings
- Upper Outerwear **NECK** Drawstrings



**Drawstring Safety Guidelines**

[safety.jbfsale.com/more](https://safety.jbfsale.com/more)

ITEM Limits

MATERNITY  
**10**  
Tags

JUNIORS  
**10**  
Tags

PER SIZE PER GENDER  
**75**  
Tags

**f** Questions? Join our Seller Group for quick Q&A. [facebook.com/groups/jbfissaquah](https://facebook.com/groups/jbfissaquah)





# Price & Prep:

## CLOTHING

(Children's through Juniors,  
Maternity, Costume/Dress-Up)



### Adding a Tag Using Safety Pins



Use 1.5" - 2" safety pins to attach your tags to clothing. Your tag attaches to the front right of your item.

### Adding a Tag Using Tagging Gun



Puncture tagging gun through the **manufacturer's tag**.

Puncture an **inside seam** at right armpit (when looking at the front of the item).



Do **NOT** puncture directly through the garment fabric.



Do **NOT** puncture tagging gun directly through the fabric of an item. While safety pin holes disappear when washed, tagging gun holes do not.

## Price to Sell!



At least **75%** off retail

Remember to use Shopper-focused pricing (create a cannot-resist deal!)

Choose to **REDUCE** when creating tags to sell even more on half price day!

Item	Bargain Brands	Everyday Brands	Boutique Brands
Pajamas	\$2 - \$3	\$3 - \$4	\$5+
T-shirts	\$1 - \$2	\$2 - \$3	\$4+
Jeans / Pants	\$2 - \$3.50	\$3 - \$5.50	\$6+
Dresses / Dress Shirts	\$2.50 - \$4.50	\$3.50 - \$6	\$6 - \$8+
Sneakers	\$3 - \$6	\$5 - \$8	\$8+
Jackets / Coats	\$4 - \$6	\$6 - \$9	\$8+

**Bargain brands** = Cat & Jack, Garanimals, Cherokee, etc (retail \$4-10)

**Everyday brands** = Carter's, Children's Place, Department store brands (retail \$6-15)

**Boutique brands** = Crewcuts, Mudpie, Janie & Jack

## Pro Tips:



**Price HIGHER:**

- New with Tags & Like-New
- Big Kids Clothing Sizes
- Boutique Brands



**Price LOWER:**

- Infant (under 24 months)
- Maternity
- T-shirts
- Everyday Clothes

### Bundle lower-priced items:

For example, bundle three \$2 pajamas on a single hanger with a \$6 JBF price tag; or three \$1 t-shirts for a \$3 JBF price tag.



# Price & Prep:

## CLOTHING

(Children's through Juniors, Maternity, Costume/Dress-Up)



### Organizing Clothing for Drop-Off

Sort your tagged clothing by gender, then size, then type to streamline your drop-off experience.

Our shoppers will spend more time buying clothing when they can easily find what they need (and want).



### Dropping off Clothing at the Sale

When you're ready to place your items onto the sales floor, use this guide.



Questions? Join our Seller Group for quick Q&A. [facebook.com/groups/jbfissaquah](https://facebook.com/groups/jbfissaquah)



# Price & Prep:

## INFANT ITEMS

(Bath, Diaper, Feeding, Etc.)



JBF Shoppers love to score great deals on everything their new baby needs.

### Prep

**Essential #1 - All pieces secured together**

**Essential #2 - Tag stays attached**

Package items with multiple pieces using clear packing tape and clear self-sealing bags.

Attach your JBF tag securely using clear packaging tape.



**Watch for More Infant Items Tips**

[youtu.be/HwtLfNFD-qo?si=JKReTRyL6fK37c2G](https://youtu.be/HwtLfNFD-qo?si=JKReTRyL6fK37c2G)



**Safety Matters:** *Infant Items*

Use our [Safety Website](#) to be sure your items are safe to sell.

Please pay close attention to JBF Safety information for Otterroos & Owlets.



**Otterroos & Owlets**

[safety.jbfsale.com](https://safety.jbfsale.com)

## Price to Sell!



Best at **75%-90%** off retail

Infant items sell well when priced 75-90% off retail. Expecting parents **LOVE** saving money as they welcome a new child into their home! Be sure to select **REDUCE** too!

**You CAN sell these items in great working order and very clean:**

- ✓ Bathing & Grooming (tub, washcloth, bath toys, nail clippers, brush, comb)
- ✓ Diapers (unused cloth & disposable, wipe warmer, diaper disposal, travel changing pad)
- ✓ Potty Training Supplies
- ✓ Bottles & Nursing (breast feeding items, bottles, bottle drying & sanitizing, nursing cover, burp cloth)
- ✓ Feeding (bib, spoon, plate, cup, snackware, water bottle)
- ✓ Baby Carriers
- ✓ Swaddles & Receiving Blankets (limit of 5 tagged items)
- ✓ Home Safety (baby gate, child-proofing, baby monitor, shopping cart cover)
- ✓ Medical (thermometer, scale)

**Sorry, we CAN'T sell:**

- ✗ Medication, food, or formula
- ✗ Used pacifiers
- ✗ Used bottle nipples
- ✗ Breast pumps
- ✗ Bedding or Mattresses
- ✗ Crib bumpers





# Price & Prep:

## LARGE ITEMS

(Baby Equipment & Large Toys)



Large items sell **FAST** at Just Between Friends and you'll love getting them out of your house and garage while filling a need for another local family!

### Prep

Essential #1 - All pieces secured together

Essential #2 - Tag stays attached

If your item has multiple pieces or loose parts, keep everything together using clear packing tape, clear self-sealing bags, and/or zip-ties. We'll ask that you set up items such as pack-n-plays to ensure that all parts are included. Be prepared to zip-tie the carrying case to the item once you place it onto the sales floor.



Attach your JBF tag securely using clear packaging tape or hole-punch your JBF tag and attach with zip-tie.



**Watch for More Large Items Tips**

[youtube.com/watch?v=yNhN6\\_adlis&list=PLQ62FVIUyXV5sMIQmnQV7ANPFW6CwCg-t&index=10](https://youtube.com/watch?v=yNhN6_adlis&list=PLQ62FVIUyXV5sMIQmnQV7ANPFW6CwCg-t&index=10)



**Tagging Tip** If your item has a high JBF price, be sure to include the item's retail price in the tag description so that the shopper understands the great value!



**Safety Matters:** *Large Items*

Use our [Safety Website](#) to check for recalls. Car seats and cribs must include a JBF waiver.

Please pay close attention to JBF Safety information for [Doonas](#) and [Infant Safe Sleep](#)

[safety.jbfsale.com](https://safety.jbfsale.com)

**You CAN sell these items in great working order and very clean:**

- ✓ Strollers & Wagons
- ✓ Bassinets
- ✓ Pack-n-Plays
- ✓ High Chairs
- ✓ Swings & Bouncy Seats
- ✓ Baby Gates
- ✓ Bikes & Scooters
- ✓ Large Indoor/Outdoor Toys
- ✓ and More!

**Sorry, we CAN'T sell:**

- ✗ Recalled Items or Items that Pose a Safety Risk
- ✗ Not in working order, Missing Batteries or have Battery Corrosion
- ✗ Items with Stains, Holes, Excessive Wear, etc.
- ✗ Missing Essential Parts or Pieces (e.g. safety straps)
- ✗ Car Seats or Booster Seats
- ✗ Cribs
- ✗ Furniture or Mattresses

## Price to Sell!



Best at **50-75%** off retail

And, of course, choose to **REDUCE** to increase your chance to sell it on Half Price Day!

**f** Questions? Join our Seller Group for quick Q&A. [facebook.com/groups/jbfiissaquah](https://facebook.com/groups/jbfiissaquah)



# Price & Prep:

## LARGE ITEMS: CLAIM TICKETS



### Does My Item Need a Large Item Claim Ticket?

Our JBF sale uses large item claim tickets for items shoppers can't carry with them. (If it doesn't fit in an Ikea bag, it needs a Claim Ticket)

To prep your large items that need a claim ticket, follow the steps below:

**STEP 1:** Cut JBF tag along the dotted line

**STEP 2:** Staple or Tape top part of JBF tag to the top part of the Claim Ticket, and the bottom half of the JBF tag to the bottom half of the Claim Ticket

**STEP 3:** Attach Claim ticket to your item

You will find these claim tickets at the event when you are dropping off your items. OR you may print your own claim tickets at home on yellow cardstock (see last page)



Questions? Join our Seller Group for quick Q&A. [facebook.com/groups/jbfissaquah](https://facebook.com/groups/jbfissaquah)





# Price & Prep:

## SHOES



Shoes sell **extremely well** at JBF, so we recommend that you tag them first. Let's get started!

### Prep

**Essential #1 - All pieces secured together**

**Essential #2 - Tag stays attached**

Punch a hole through your JBF price tag and connect both shoes to the tag and to each other using a zip-tie.



**Tip:** Reinforce the hole punched tag with tape before zip-tying. If your shoes can't be zip-tied together, watch our video for more strategies.

**Watch for Tips on Tagging Shoes**

[.youtube.com/watch?v=4hP8JE1ZE1E&list=PLQ62FVIUyXV5sMIQmnQV7ANPFW6CwCg-t&index=8](https://www.youtube.com/watch?v=4hP8JE1ZE1E&list=PLQ62FVIUyXV5sMIQmnQV7ANPFW6CwCg-t&index=8)

## Price to Sell!

**\$ Best at 50%-75% off retail**

Shoes in great condition fly off the shelves at JBF. The cleaner, the better!

Local families are going to be thrilled to find your shoes at 50-75% off retail prices as they hunt for essentials at the JBF sales event!

**You CAN sell shoes that are:**

- ✓ Sizes & styles for infant through teen (NB- size 9 in big kids)
- ✓ In great condition
- ✓ Very clean
- ✓ Suitable for the season
- ✓ Spring- Summer shoes, sandals, water shoes, flip flops
- ✓ Fall- Rain boots, Snow boots

**Sorry, we CAN'T sell shoes that are:**

- ✗ Adult styles or women's heels
- ✗ Too worn or missing laces
- ✗ Dirty
- ✗ Out of season

### Pro Tips:

**Condition matters at JBF.**

The better your shoes look, the better they will sell. Toss them in the wash or use a brush or Magic Eraser to clean them well, including the soles.

**↑ Price HIGHER:**

- Desirable brands such as Air Jordan, Nike, See Kai Run, Keen, etc.

Select **REDUCE** so that your shoes have a great chance of selling throughout the event!



# Price & Prep:

## TOYS



Toys are a **top-seller** at JBF, so it will be worth your time to tag as many as you can!

## Prep

**Essential #1 - All pieces secured together**

**Essential #2 - Tag stays attached**

Remember that we have lots of young shoppers, so keeping all parts of your item secure is a must.

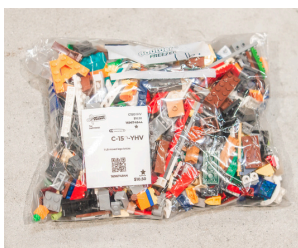
**Watch for Tips on Tagging Toys**

[youtube.com/watch?v=ExqaubOWf4U&list=PLQ62FVIUyXV5sMIQmnQV7ANPFW6CwCg-t&index=9](https://youtube.com/watch?v=ExqaubOWf4U&list=PLQ62FVIUyXV5sMIQmnQV7ANPFW6CwCg-t&index=9)



Package all parts together using clear packing tape, clear self-sealing bags, clear plastic clam-shells, and/or zip-ties.

Attach your JBF tag securely using clear packaging tape, OR use blue painter's tape if clear packing tape will damage the item when removed.



## Pro Tips:

↑ **Price HIGHER:**

- Hot selling toys such as Legos, American Girl, Lovevery, etc.
- Large toys such as kitchens, outdoor toys, bikes & scooters.
- New with tags and in original packaging.

↓ **Price LOWER:**

- Infant Toys

Select **REDUCE** to make Shoppers even more giddy on Half Price Day if your item is still on the sales floor!

**You CAN sell:**

- ✓ Toys for infants all the way up through tween ages

**Sorry, we CAN'T sell toys that are:**

- ✗ Recalled or pose a safety risk
- ✗ Not in working order, Missing batteries or have battery corrosion
- ✗ Missing essential parts or pieces
- ✗ Miscellaneous bags of toys
- ✗ Happy Meal or Dollar Store toys
- ✗ Stuffed Animals / Plushies



Please check our safety site for toy recalls.



**Safety Recalls**

[safety.jbfsale.com](https://safety.jbfsale.com)

## Price to Sell!

💰 Best at **75-90%** off retail

Shopper-focused pricing is the way to go. Think about a price that would make you excited to brag about a great deal!



**Questions? Join our Seller Group for quick Q&A. [facebook.com/groups/jbfissaquah](https://facebook.com/groups/jbfissaquah)**



# Sale Week



Now that all of your items are dropped off, you get to **shop early** and **watch your check grow!**



## Shop Early

The best perk of selling with JBF is shopping before we open to the public! Grab your presale ticket, a friend for your guest pass, and enjoy all the best deals first!



## Tell Your Friends to Shop

The more you share, the bigger your seller check will grow. Be sure all the families in your life know about how JBF can help their family **SAVE** this week!



## Watch Your Check Grow

You can view your sold items! Log in to your JBF Profile, click on **TAGGING**, then choose **SOLD ITEM REPORT**.

*\*Sold items are uploaded at 10p each evening.*

## Getting Paid

Once the sale is complete, you can expect to receive your payment via check in the mail.



## Unsold Items Donated to Charity

Your unsold items marked for **DONATE** are distributed to help local families through our Charity Partners, Issaquah Food & Clothing Bank, Kid Vantage, Clothes for Kids, God's Closet, and Little Free Libraries.

## Issaquah Typical Sale Week Schedule

### Presale Shopping\*

Wednesday 1p-7p

1p-3p Shopping Tickets- \$20-\$30

4p Consignors + 1 Guest

5p First Time & Expecting Parents

6p Foster Families, Teachers, Military

*\*Tickets Required for entry*

### Public Shopping

Thursday 10:00a - 6:00p\*

Friday 10:00a - 6:00p

*\*\$2 admission or free with Free Admission Pass*

### Discount Days

Saturday 10:00a - 6:00p 25% off Day

Sunday 10:00a - 2:00p 50% off Day

### Consignor Half Price Party

Saturday 4:00p - 6:00p

*•Registered Consignors + 1 Guest*

### Seller Pick Up\*

*Only if items are not donated*

Monday 5:00p - 6:00p

*Consignor Number A-M 5:00p - 5:30p*

*Consignor Number N-Z 5:30p - 6:00p*



ISSAQUAH

# What to Bring

The DO's and the please DON'Ts for the **SPRING** Sale

## YES! PLEASE TAG AND BRING

**CLOTHES:** Spring/Summer theme Pj's, swimsuits, tank tops, short sleeve t's, shorts, light jackets, etc.  
Swimsuits OK! Basketball shorts OK!  
Premie - size 16 (girls) 20 (boys)

**SHOES:** NB- size 9 in big kids  
Sandals, dress shoes, sneakers, crib shoes, tennis shoes, water shoes, rain boots  
**SPORTS** – cleats & dance **MUST** be **CLEAN**—soles too!

**MATERNITY:** Limit 10 maternity clothing items per consignor

**JUNIORS:** Limit 10 girls juniors clothing items Junior Sizes are 0, 1, 3, & 5.

**SPECIAL OCCASION/DRESS UP:** Easter, wedding party wear. Also, kids dress up/make-believe

**TOYS & GAMES:** Good condition/working. Batteries included. Cleaned, push & ride on toys, outdoor toys. L

**BOOKS:** Picture books, Toddler, Learning, Homeschool, Chapter Books

**MOVIES:** G, PG, PG-13 Must be in good working condition, no scratches- Bluray or DVD only  
**Video & Computer Games:** rated anyone or teen -- must be in good working condition - manufactured 2021 or after

**BABY GEAR:** Diaper bags, Pack-n-Plays, Carriers & Wraps, Strollers, Bassinets, Bouncy Seats, Baby Gates, Baby Proofing, Playmats, Walkers, Monitors, Bath tubs, Diaper Pails, etc.  
ALL Items must be checked for **RECALLS**

**BEDDING:** Limit 5 items total.  
Crib, receiving blankets, bassinet sheets, changing pads

**ACCESSORIES:** NEW Underwear, tights, sunglasses, sun hats / wide brim hats

## SKIP—PLEASE DO NOT BRING

Heavier fabrics, fall/winter themes, corduroy or heavy weight pants  
Out of fashion (older than 5 years)  
Winter theme

Winter shoes, boots, or other winter shoes.  
Obvious wear & tear. Dirty shoes  
Shoes must be in **EXCELLENT** condition.  
High heels directed for women.

Women's purses, women's shoes

Adult clothing (even size numbers). Out of fashion (2020 or older) Junior Sizes 7+

Halloween, Thanksgiving, Christmas, Valentines

Missing pieces, Recalls that haven't been properly fixed  
Happy Meal & Dollar store toys, stuffed animals / plushies

Outdated books, cookbooks, books for adults, baby name books

VHS Tapes, NO rated R or adult content  
Video games rated Mature  
Manufactured in 2020 or prior  
Music Cd's or cassette tapes

Breast Pumps (accessories OK)  
Cribs  
Carseats  
Furniture

Crib bumpers, any bedding larger than crib.  
Mattresses, blankets, comforters.

Socks, hats (outside of sun hats), belts, hair accessories, used underwear

.....  
For specific questions please email [courtneyevans@jbfale.com](mailto:courtneyevans@jbfale.com) for clarification.

Categories we are NOT accepting: Bedding, Room Decor, Mommy Mart, Stuffed animals/plushies, cribs, carseats/booster seats, breast pumps, and furniture.

Limit 10 items per consignor for: maternity & juniors 0-5

Limit 75 clothing items per size & gender





ISSAQUAH

# What to Bring

## The DO's and the please DON'Ts for the Fall Sale

### YES! --TAG AND BRING

**CLOTHES:** Fall/Winter theme Pj's, jackets, long sleeved tops, short sleeve t-shirts, sweaters, cardigans, etc.  
Swimsuits OK! Basketball shorts OK!  
Premie - size 16 (girls) 20 (boys)

**SHOES:** NB- size 9 in big kids  
Rain boots, snow boots, dress shoes, sneakers, crib shoes  
SPORTS - cleats & dance  
MUST be CLEAN—soles too!

**MATERNITY:** Limit 10 maternity clothing items per consignor

**JUNIORS:** Limit 10 girls juniors clothing items Junior Sizes are 0, 1, 3, & 5.

**SPECIAL OCCASION/DRESS UP:** Holiday outfits—Halloween, Christmas, Valentines. Also, kids dress up/make-believe

**TOYS & GAMES:** Good condition/working. Batteries included. Cleaned, push & ride on toys, outdoor toys.

**BOOKS:** Picture books, Toddler, Learning, Homeschool, Chapter Books

**MOVIES:** G, PG, PG-13 Must be in good working condition, no scratches- Bluray or DVD only  
**Video & Computer Games:** rated anyone or teen -- must be in good working condition - manufactured 2021 or after

**BABY GEAR:** Diaper bags, Pack-n-Plays, Carriers & Wraps, Strollers, Bassinets, Bouncy Seats, Baby Gates, Baby Proofing, Playmats, Walkers, Monitors, Bath tubs, Diaper Pails, etc.  
ALL Items must be checked for RECALLS

**BEDDING:** Limit 5 items total.  
Crib, receiving blankets, bassinet sheets, changing pads

**ACCESSORIES:** NEW underwear, Snow hats, Snow mittens/gloves, Snow goggles, Snow scarfs, tights

### SKIP—PLEASE DO NOT BRING

Lighter fabrics, spring/summer themes, spaghetti strap dresses, shorts  
Out of fashion (older than 5 years)  
Summer themed prints.

Summer shoes, sandals, water shoes, flip flops.  
Obvious wear & tear. Dirty shoes  
Shoes must be in EXCELLENT condition.  
High heels directed for women.

Women's purses, women's shoes

Adult clothing (even size numbers). Out of fashion (2020 or older) Junior Sizes 7+

Easter, 4th of July, and summer themed outfits

Missing pieces. Recalls that haven't been properly fixed  
Happy Meal & Dollar store toys, stuffed animals/plushies

Outdated books, cookbooks, books for adults, baby name books

VHS Tapes, NO rated R or adult content  
Video games rated Mature  
Manufactured in 2020 or prior  
Music Cd's or cassette tapes

Breast Pumps (accessories OK)  
Cribs  
Car seats or Booster seats  
Furniture

Crib bumpers, any bedding larger than crib.  
Mattresses, blankets, comforters

Socks, hats (outside of snow hats), belts, hair accessories, used underwear

.....  
For specific questions please email [courtneyevans@jbfale.com](mailto:courtneyevans@jbfale.com) for clarification.

Categories we are NOT accepting: Bedding, Room Decor, Mommy Mart, Stuffed animals/plushies, cribs, carseats/booster seats, breast pumps, and furniture.

Limit 10 items per consignor for: maternity & juniors 0-5

Limit 75 clothing items per size & gender



# Consignor Terms & Conditions



- I understand and agree that Seattle East / Issaquah Just Between Friends ("JBF Franchisee") and Just Between Friends Franchise Systems, Inc ("JBF Franchisor") is not responsible for fire, loss, theft, or damage to the items that I am consigning.
- I understand that my check will be mailed to the address that is listed on my JBF profile, and what was verified at check in. I agree and understand that JBF is not responsible for any lost checks, stolen, expired, or un-cashed checks. All checks are null and void after 90 days. Any check that needs to be a re-sent will require a \$25 re-issue fee. I understand this fee will be my responsibility.
- I verify that the items I am consigning are mine and I have full authority to sell these items and these items are in good operating and working condition and are not defective, broken or damaged and have no missing parts and have working batteries. I also understand that if a shopper purchases an item, finds it defective, they can return it while the sale is still going on and I will not be paid for my item.
- I understand that I will earn 60% of my gross sales, less the paid \$20 consignor fee (per 400 items). I understand JBF has no obligation to pay for unsold or items that were not returned to me.
- I understand that if I bring more than 400 items an additional \$20 consignor fee will be pulled from my check PER 400 items.
- I understand that if I do not pay for the consignor ticket prior to the sale, there will be a \$35 fee deducted from my check.
- I understand that my consignor check will be rounded DOWN to the nearest dollar, (example: \$24.64, I will receive a check for \$24). I understand and give permission for the change to be taken from my check and used collectively to be gifted in a charitable manner by JBF.
- I request that JBF sells the items I am consigning for the price listed on the bar-coded tag I created. If there is NO star on the tag, I request that my items be sold at the discounted tag price during the 25% and 50% off sales.
- I understand that items marked to donate (regardless of the full price star) will be sold for up to 75% off, and included in the 'Blessing Bags' promotion. (Blessing Bags promotion is a paid ticket where sale proceeds will be used to purchase high-need JBF consigned items to donate to JBF's charity partners. Blessing Bag ticket holders will receive 1 grocery bag that they may fit as many items marked to donate inside (bag hands must be able to touch) and 2 marked to donate large items to be discounted to 75% off.
- I understand that by appearing in a public venue as a shopper, consignor or a team member, JBF has my permission to use my image in any publicity avenue they choose with no royalties owed.
- I understand Consignor pickup is {DATE SPECIFIED ON TICKETS}. Consignor Numbers A-M is from 5p-5:30p, Consignor Numbers N-Z is from 5:30p-6p. We will be VERY STRICT on these time frames, no exceptions. Please NO CHILDREN at Pick Up. All items NOT picked up BY 6:00p on {DATE SPECIFIED ON TICKETS} will be donated to a JBF Seattle East / Issaquah charity partner. No exceptions will be made and items are not retrievable after 6pm. If you can't make the pickup time, please designate someone to pick up your items on your behalf.
- I understand and agree that it is solely MY RESPONSIBILITY to check the NO TAG & UNSALABLE area before leaving.
- I understand that it is my responsibility to review and follow the accepted items guidelines. Items that have been pulled off the sales floor and placed in the rejected area will incur a fee of \$0.50/item. This fee will be pulled directly from my consignor check and a red stamp will be marked on the JBF tags of the items that are unsalable. This includes items that are marked to donate.
- I understand I may bring up to 50 items per size and gender, and 10 items for maternity and juniors. An additional \$20 consignor fee will be pulled from my check for bringing more than 400 items.
- I understand that the consignor fee I am paying is non-refundable, and non-transferable.
- I understand that 3 weeks prior to consignor drop off, the consignor ticket price will increase to \$25. (DATE SPECIFIED ON TICKETS)
- I agree and understand that respect is an expectation. I will treat all persons affiliated with JBF Issaquah with kindness and respect. Keep it positive, JBF is not the place to vent, tear someone down, curse, be destructive, or rude. Disrespect towards others is grounds for removal to participate as a consignor in future JBF Issaquah events.
- I agree that any problems that may occur, I will reach out to Courtney directly at courtneyevans@jbfsale.com and I will not publicly bash, shame, or present JBF Issaquah in a negative light. This includes all written and electronic communication, whether text message, online reviews, online forums, social media and email.



No. \_\_\_\_\_

**⚠ DO NOT REMOVE TOP!**

[Top]  
Staple Here

**Buyer: Fill in Your Info**

Name: \_\_\_\_\_

Phone: \_\_\_\_\_

**SOLD IF TAG  
↓ BELOW IS MISSING ↓**

**Buyer:  
TAKE THIS TO  
CLAIM ITEM**



No. \_\_\_\_\_

[Bottom]  
Staple Here



No. \_\_\_\_\_

**⚠ DO NOT REMOVE TOP!**

[Top]  
Staple Here

**Buyer: Fill in Your Info**

Name: \_\_\_\_\_

Phone: \_\_\_\_\_

**SOLD IF TAG  
↓ BELOW IS MISSING ↓**

**Buyer:  
TAKE THIS TO  
CLAIM ITEM**



No. \_\_\_\_\_

[Bottom]  
Staple Here



No. \_\_\_\_\_

**⚠ DO NOT REMOVE TOP!**

[Top]  
Staple Here

**Buyer: Fill in Your Info**

Name: \_\_\_\_\_

Phone: \_\_\_\_\_

**SOLD IF TAG  
↓ BELOW IS MISSING ↓**

**Buyer:  
TAKE THIS TO  
CLAIM ITEM**



No. \_\_\_\_\_

[Bottom]  
Staple Here